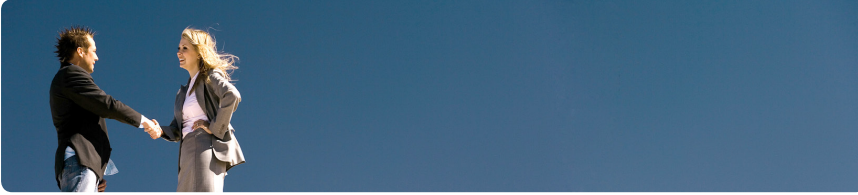


# Business Technology Alignment Assessment

This high value offering is intended for customers looking to optimize their business processes using today's technology to meet their business objectives. The Business and Technology Alignment Assessment ("BTAA") is a professional service offering that will assess the customer's operational and technical readiness to apply advanced technology to decrease costs and increase productivity.



The assessment will outline, at a high level, the customer's current and desired business model and cost structure, areas for improvement in business process and provide an overview of the technology solutions available to enhance and optimize business processes. The workshop will recommend next steps for increasing the customer's business process efficiencies and will discuss next steps on how to build a cost-effective, efficient, and momentous business process model.



The BTAA will include 2 days at the client site and up to 2 days of off site preparation by Raining Virtue Solutions, Inc.

**Specifically, the assessment will cover:**

- ✍ **Introduction / Overview (1/4 day):** Introduce what the assessment will achieve, the scope of the engagement, and day-by-day schedule for the 3 day engagement.
- ✍ **Corporate Objectives; Assumptions & Risks (1/4 day):** This part of the workshop will provide the client an opportunity to communicate their goals and objectives. Further, the client may outline assumptions and note potential risks associated with reengineering the customer's business process model.
- ✍ **Client Interviews (1 day):** Key management, operational and information technology staff will be interviewed and asked questions specifically relevant to existing business and technology practices (Provide examples). Team members will be encouraged to offer suggestions on how to better align the organizations business and technology process.
- ✍ **Final Engagement Report & Presentation (1/4 day):** Deliver alignment assessment report and present findings, including cost analysis, strengths and weaknesses / opportunities and risks to increasing business process efficiency.
- ✍ **Project Plan (1/4 day):** Provide high-level plan on how to proceed with the appropriate technologies, best practices, and services offerings. Mitigation and contingency plans will also be proposed.

Specialized resources from Raining Virtue Solutions, Inc. will administer, support and execute these engagements in coordination with executive sponsor. For more information, or to schedule a Business and Technology Alignment Assessment, please contact your Raining Virtue Solutions, Inc. account representative.

#### Raining Virtue Contributions:

- ✍ \$6,400 (\$200/hr) in Raining Virtue Solutions professional services
- ✍ 2 days of onsite Raining Virtue Solutions consulting (1 resource)
- ✍ Tools, best practices, and high-level project plan for achieving optimized business processes and operational excellence

#### Customer Requirements:

- ✍ \$0 co-investment
- ✍ Executive sponsorship
- ✍ Designated primary point-of-contact
- ✍ Committed availability by project team before and during assignment
- ✍ Operations functional area representatives and IT representative